

# Company Profile



### **TAJUJ GROUP**

Provision of logistics services including road, air and sea for global freight forwarding as well as River, Rail services in support of humanitarian operations, industry, agriculture and resources sectors.

### **About us**

Tajuj Group is a group of companies located across the globe; their main mission is to provide excellent logistical support to our customers around the world. The group started with Tajuj For Development And Investment Co. LTD which was established in 2006 to provide logistical support to the United Nations missions across Africa.

\$2.3b+ Transactions Processed Annually	300+ Employees	\$18.4m  Total Annual Revenue FY21
<b>58</b> Countries Served	+50% Annual Sales Revenue Growth	20 yrs+ Direct Experience

### **A Brief Story**

Our Company story goes back to 2006 when Tajuj For Development and Investment Co. Ltd was established to provide logistics support to the United Nations Missions in various parts of Africa.

Tajuj Group now has offices or strategic partners in Sudan, Kenya, South Sudan, Uganda, Mali, UAE, and the USA. Whilst our main business focus is on road transport and warehousing operations, we are also involved in air and sea transport operations to many destinations around the world as well as, storage, laydown yards, facilities management, and even food procurement.



### Respect

We respect other people, communicating clearly and acting with integrity.

### **Decisiveness**

We make decisions, based on our best analysis of the situation, input from others and a willingness to take action.

### **Financial Responsibility**

We are financially responsible, spending wisely, supporting business objectives and continually striving to add value.

### **Client Focus**

We are focused on our clients, through efficient, responsive and innovative services and solutions.

### **Positive Attitude**

We have a positive attitude, with pride in the accomplishments of our company, our team and ourselves. We are excited about the future.

#### Balance

We strive for balance in our competing daily work demands and in our personal and work lives.



### Mission

01 02

To provide our customers with industry best practices in the delivery of logistics services at a cost effective price To deliver dependable and consistent logistics services to our customers, within a framework and relationship of reliability and flexibility.

03 04

It is our duty to enrich the quality of logistics services and to behave responsibly in the process. To always seek new ways to make TGL Group a better, more responsible, company.

## Global Presence

Our current operations are based on the lessons learned and experience gained from delivering a variety of similar projects in Sudan, South Sudan and worldwide. Our recognized success being attributed to our capability to quickly access and mobilize resources to execute projects in a timely and safe manner, across dispersed locations. TGL is confident in our capability to achieve the deliverables of this service contract.



## Timeline Company

2002

First established in Sudan as Shaid engineering Co, focused on engineering civil infrastructure.

2006

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Name changed to
Tajuj For Development &
Investment Co. Ltd with a
new focus on trading
and transport of imports
and exports for Sudan.

2007



First UN road transport contract.

2010-Present



Road transport links to several African Countries where UN peacekeeping operations require logistics support services.



We operate both an integral holding and on-call sub-contracted vehicle fleet of over 300+ trucks, trailers and support vehicles. We are therefore able to offer our customers a quick response, better competitive rates, improved resource efficient solutions, and the safe and timely delivery of their goods. With our industry recognized experience, dedicated and committed employees, we are able to build strong customer confidence in our services, and strive todeliver a satisfied customer outcome - every time



### Material **Management**

We operate both an integral holding and on-call subcontracted vehicle fleet of over 150 trucks, trailers and support vehicles. We are therefore able to offer our customers a quick response, better competitive rates, proved resource efficient solutions, and the safe and timely delivery of their goods. With our industry recognized experience, dedicated and committed employees, we are able to build strong customer confidence in our services, and strive to deliver a satisfied customer outcome - every time.



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TAJUJ has been able to optimize our transportation solutions to meet customer requirements for transporting full and less-than-full container loads as well as bulk, over-sized and hazard consignments. Not only do we maintain our own equipment pool, we also make sure it is state-of-the-art. Whether mega liner, taut liner or box vehicles: our integral vehicle fleet is equipped to meet almost every need.

Linked to a web-based transport management system, we deploy these capacities as efficiently as possible for all your land and sea transportation services. From order capture, via our planning to freight cost invoicing, we take to the road with modern IT standards and highly qualified drivers. On-board telematics systems make route and vehicle data transparent and ensure reliable tracking of your shipments.

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### Shipping **Agency**

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## Port Handling Operations

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### **Current Service Experience**

Tajuj Group is a current 3 PL Contractor to UNISFA for Sudan, South Sudan, Uganda and Kenya, 3 PL contractor for UNAMID in Sudan, and a 3 PL Contractor for UNMISS for different locations inside South Sudan.

### **Camp Services**

Tajuj Group has experience in providing facility and general services to military / contingent camps within Sudan, South Sudan, Central African Republic, and Mali.

### **Local Experience and Presence**

Tajuj Group has a corporative Office in Khartoum since the establishment of the Company in 2006. From Khartoum we are managing our multi-modal operations and customer services in Sudan and regionally, including support to WFP, UNDPKO missions such as UNAMID and UNISFA.







### Why Tajuj Group

Our core values, our passion, and our way of doing business is important to us. It is those intangibles that can't be financially measured or modelled but that truly make the difference. TGL maintains project proven KPIs for all aspects of our end-to-end Supply Chain Processes, Global Freight Forwarding and Transportation (land, sea and air) Services, Port Operations, Warehouse Management and in-country logistics operations. These KPIs are continually validated and monitored by our experienced Integrated Management Teams for continuous Improvement opportunities. We believe our optimized solutions in the provision of global freight forwarding and lead logistics services will not only meet all your contract scope requirements, but will provide best value for money, and offers an enduring promise of quality and dependability. We look forward to proving our capabilities and delivering to our clients a timely, resource efficient and compliant delivery of service.

**Customer Focus** 



### **Company Clients**































### **Companies and Branches**

- Tajuj For Development & Investment Co. Ltd. In Sudan
- Tajuj Aviation In Sudan
- Tajuj Transport Co. In Sudan
- Tajuj Catering Services In Sudan
- Tajuj Hall in Sudan
- Tajuj Shipping Co. In Sudan
- Tajuj Global Logistics SMC Ltd. In Uganda
- · Tajuj Global Logistics In Qatar
- Tajuj For Development and Investment Co. Ltd. In South Sudan
- Tajuj Development & Investment Company Limited In Kenya
- Tajuj For Development and Investment FZE



### **CERTIFICATE OF MEMBERSHIP**

This is to certify that

Tajuj for Development and Investment Co., Ltd.

Khartoum, Sudan

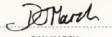
has successfully complied with the conditions of membership for

WCA PROJECTS

valid until 8 November 2024







DAN MARCH CHIEF EXECUTIVE OFFICER





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Khartoum, Sudan

has successfully complied with the conditions of membership for

**WCA FIRST** 

valld until 19 September 2024

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DAVID YOKEUM CHAIRMAN March

DAN MARCH CHIEF EXECUTIVE OFFICER



### **Our Shipping Companies**



Tajuj Shipping Company: Port Sudan



Tajouj For Shipping & Trading: Doha, Qatar

We have established Shipping Companies with NVOCC license to provide full solution to our valuable clients worldwide by providing end to end solution with best and most economical options.

With the dynamic business environment and technology advancing changes, we have seen the global markets opening up. Global boundaries are no longer a barrier; they have opened new markets, allowing businesses to expand and grow. With many businesses going digital, e-commerce has helped businesses find newer markets. With this, their logistics and shipping needs have also changed. While large enterprises find it convenient to work directly with shipping companies and freight forwarders, small businesses may not need an entire container to ship their goods. Using an entire container will not only lead to unnecessary costs but also compromise market competitiveness in terms of product pricing.

This is where NVOCCs (Non-Vessel Operating Common Carriers) come into the picture. NVOCCs are the single point of contact between the customer and the shipping company, and take care of all aspects of importing or exporting cargo.







## Some of the Advantages NVOCCs offer include:

To compete and achieve success in global markets, businesses need every advantage they can get access to. And, NVOCCs play an important role in facilitating businesses. By signing a contract with shipping lines committing to ship a certain number of units each year, the NVOCC is able to secure favorable rates that they can offer small and medium enterprises, and drum up business for the shipper.

### Some of the Advantages of working with an NVOCC are:

### **Connectivity and Connections:**

Global markets can be tricky and complicated to navigate, and misunderstanding logistics rules and taxes can lead to misses or losses. With the association of NVOCCs, businesses can find it easier to enter these markets and minimize any loss due to misstep. Apart from this, NVOCCs have a personalized and well-developed network with trade unions, ports, transportation services in international markets and can connect businesses with the right fit for their requirement.

### **Targeted Services:**

Businesses may have a wide array of questions when venturing into or sustaining business in international markets. They need customized solutions, quick thinking, and efficient means of operations to resolve problems, solve queries and deliver to their stakeholders on time. NVOCCs have a personal connection with all their customers and can provide targeted problem-solving solutions, which is not possible with the larger shipping companies.

### Simplification of Documents:

Global trade rules differ from country to country and port to port. It becomes extremely important to be cautious and diligent while submitting documents as any errors can cause shipments to be held up and lead to business losses. This is where NVOCCs can be of great assistance, as they are aware of the documentation process, and can help make the process faster and more importantly, accurate.

### **Minimizing Risks:**

Changes in market conditions, dynamic shifts in the business environment or changes in the global trading policies can affect a business. If a business is under strict contractual obligation with larger shipping companies, then these changes may lead to higher operational costs. NVOCCs absorb this risk, by taking the commitments with the large shippers and offer businesses the flexibility they need to respond to business fluctuations.

### **An Insight into Future Trends**

Due to the NVOCCs vast and diversified networks, they have data and information that can help predict future trends, volatility, and market changes. With the help of NVOCCs, businesses can be well-equipped to handle these changes as they have access to data that can help combat them.







### **SOUTH SUDAN**

#### Tajuj for Development & Investment Co Ltd

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### **SUDAN**

### Tajuj Shipping Company

House 164, Block 85, Mamoora, Street 30, Khartoum, Sudan Cell #: +249 912309420 | WCA 108921 | Email: info@tajujgroup.org www.tajujgroup.org

#### **KENYA**

### Tajuj For Development & Investment Co. Ltd.

NSSF House, 7th Floor Rm 712, Nkurumah Street, Mombasa, Kenya. Cell #: +254 718336266 | Email : info@tajujgroup.org www.tajujgroup.org

### PORT SUDAN

#### Tajuj Shipping Company

Behind Somarin shipping Co.-Barbari Build-No.3 Portsudan - Sudan | M: +249 912166862 <u>Email</u>: info@tajujgroup.org | www.tajujgroup.org

### **UGANDA**

#### Tajuj Global Logistics [SMC] LTD.

No.1, Discovery Courts, 59A, Church Road, Entebbe, Uganda M : +256 764 361018 | M : +256 744 234470 Email: info@tajujgroup.org | www.tajujgroup.org

#### **QATAR**

### Tajouj For Shipping & Trading

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